

Collaborate with Lincoln



December 3, 2015

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Agenda

- Introductions
- Lincoln Overview
- Collaborative Opportunity
- Group Exercise
- Next steps

Lincoln's History

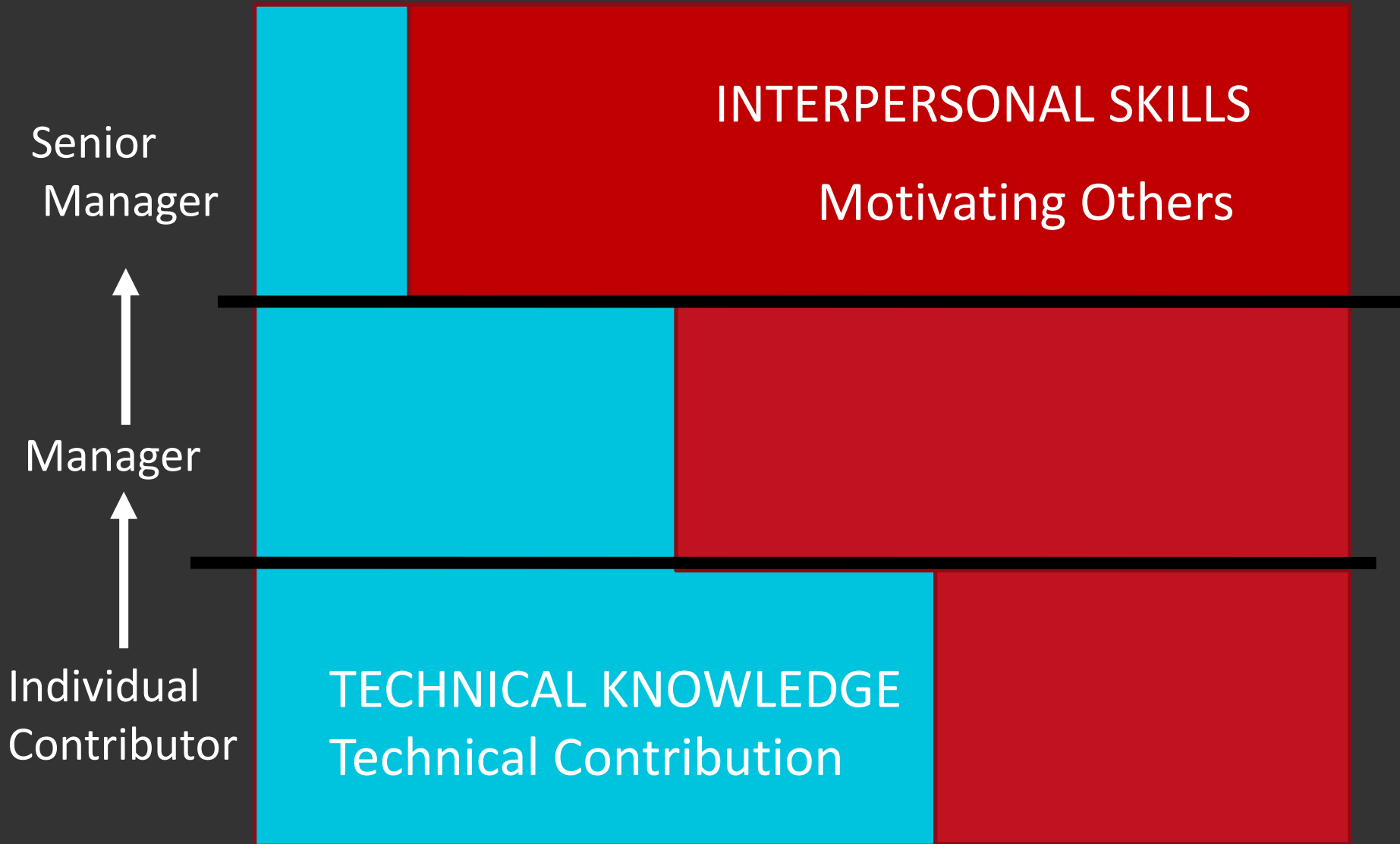
- 1997—Started with a grant from Soros
- 1998—Established as self-sustaining, Albanian non-profit
- 2003—Opened Blloku location
- 2011—Introduced professional courses

18 Years of
Serving Albania

Lincoln's Mission

We are devoted to strengthening the **potential** of Albanians by supporting their personal and professional **achievement** in the areas of **language** and **business**.

Success in Business



Senior
Manager

Manager

Individual
Contributor

INTERPERSONAL SKILLS

Motivating Others

TECHNICAL KNOWLEDGE
Technical Contribution

Leadership and
Management

Communication
and Teamwork

Language

Productivity and
Planning

Sales and
Customer Service

**Computer
Skills**

Why work with consultants?

- Bring deep technical expertise
- Free company team to do more specialized tasks
- Introduce fresh ideas
- Help deliver sensitive topics



The Lincoln Experience

RELEVANT

INTERACTIVE

RESULTS-ORIENTED

INTERNATIONAL

Customized,
Consultative
Approach

Collaboration

- Referrals
- Facilities and logistics
- Personal development
- International network



Next Steps

- Discussion
- Exercise
- Next Meeting



Marshmallow Challenge

- ◆ Build the Tallest Freestanding Structure
- ◆ The Entire Marshmallow Must be on Top
- ◆ Use as Much or as Little of the Kit
- ◆ Break up the Spaghetti, String or Tape
- ◆ The Challenge Lasts 16 minutes
- ◆ Ensure Everyone Understands the Rules





LINCOLN CENTERS OF ALBANIA