

Know project management for consulting. Learn *how* to put it into practice for consulting.

Project management for consulting Training course for business consultants 09-12 December 2014, Xheko Imperial Hotel, Tirana

Learn the project management skills to meet the demands of sophisticated clients and deliver larger and more complex projects. Held in Tirana on 09-12 December 2014 (four full days), this course gives a complete overview of project management for consulting.

Know how to deliver advice in line with industry standards.

This course will help you:

- Understand how to apply project management principles and best practices specifically to consulting projects
- Employ these best practices across every phase of the project from initiation through planning, execution, monitoring and control and closing a project
- Develop tools for project scoping, creating a project plan, assessing and managing project risk, scheduling, budgeting and budget control, controlling and managing change
- Learn how to control and manage the contracting process
- Estimate and schedule task work, duration and costs with confidence
- Implement risk management techniques and mitigation strategies
- Lead a project team and monitor project progress through successful execution.

The course is interactive and includes practical exercises and real life examples, walking you through a sample consulting project from beginning to end. The trainers are all experienced project management and consulting practitioners, who have seen the difference that skilful project management makes.

Opening up opportunities. We know how.

The training will be delivered by BRISK Business Inc., who have been selected by the EBRD because they are experienced practitioners, who know what it takes to successfully sell advice.

The Albanian Consulting Network ACN will be the partner in organising this training.

The training course fee is EUR 200 and the course will be delivered in English. The price includes training hand-out materials, refreshments and a follow-up consulting / coaching or additional workshop session provided two months after the course.

To participate please fill out the online application form by clicking on the link www.albconsulting.org by COB 2 December 2014. For additional inquiries please send an e-mail to knowhowalbania@ebrd.com or call us on +355692060856.

Grow your consulting business? *Know how.*

At the European Bank for Reconstruction and Development (EBRD), we don't just provide finance. We also provide business advice to small and medium-sized businesses in 25 countries, working with more than 6,000 consultants and over 1,500 international experts. We believe that businesses need professional know-how to grow and stay competitive. But we also know how important it is for consultants to keep broadening their expertise so they can offer truly best-in-class solutions to their clients. The Grow Your Consulting Business Training Series is a set of training courses that shares essential skills, resources and techniques for effective and impactful consulting, as well as for running a successful consulting business. So, whether you're an expert looking to use your knowledge as a professional consultant, a young consultant seeking to build up your skills, a senior member of a consulting firm eager to learn about new specialisations or the owner of a consulting business seeking to enhance your business model, get the training you need to step up your game.

There are six courses:

- Management consulting essentials
- Starting a consulting business
- Managing a consulting business
- Marketing and selling consulting services
- Business diagnostics for consulting
- Project management for consulting

Know your trainers

Frank P. Saladis PMP

Project Management Trainer, Consultant, Author and Mentor is widely viewed as an outstanding leader in the project management industry as he tirelessly promotes the concepts of leadership, people skills, building good relationships, integrity, competence, volunteerism and on-going education.

He is an internationally renowned keynote speaker, author, consultant and instructor / facilitator to project managers. He has made a massive contribution to available training and learning educational content available to the global project management community.

Dino Butorac, PMP

Project Management Mentor, Coach and Trainer with broad experience and specialization in helping project managers around the world in developing their careers.

Previous experiences include managing projects of different sizes and levels of complexity within international environments. Founder of PM MENTOR LTD, a UK-based company which helps project managers worldwide develop their careers by coaching, mentoring and training them.

Specialties: PMI Leadership Institute Master Class 2012 Alumnus, Project Management Professional (PMP), IBM Advisory Project Management Professional (APM), Toastmasters Competent Communicator (CC), Toastmasters Advanced Leader Bronze (ALB).

